



# ASX Announcement

17 January 2022

## December 2021 Assets Under Management

Navigator Global Investments Limited ('**NGI**' or '**the Company**') provides an update on Assets Under Management and investment performance as at 31 December 2021.

### Highlights

- Total NGI Group AUM remains steady at **USD 21.5 billion**
- NGI has earned net distributions from the NGI Strategic Portfolio of **USD 17.8 million** for the period from 1 July 2021 to 14 January 2022
  - A total of USD 19.2 million received since 1 July 2021
  - USD 7.2 million was received as at 31 December and will be included in 1H 2022 earnings
  - Based on the terms of current profit sharing<sup>1</sup>, NGI's share of this USD 19.2 million distribution income is USD 17.8 million, being the USD 17.5 million minimum annual distribution plus USD 0.3 million of profit sharing with Dyal Capital Partners above this minimum
  - NGI recognises distribution income from the NGI Strategic portfolio as and when it is received, and timing of actual cash flow reflects the seasonality in distributions from the managers comprising the Portfolio

### Estimated Group AUM<sup>2</sup>

See section		30 September 2021	31 December 2021
<b>A</b>	Lighthouse Investment Partners	USD 14.1 bn	USD 13.9 bn
<b>B</b>	NGI Strategic Portfolio <i>adjusted for NGI's ownership interest</i>	USD 7.0 bn	USD 7.1 bn
<b>C</b>	Longreach Alternatives Ltd <i>adjusted for NGI's 34.1% ownership interest</i>	USD 0.4 bn	USD 0.5 bn
	<b>NGI Group total AUM</b>	<b>USD 21.5 bn</b>	<b>USD 21.5 bn</b>

1. Under the terms of the portfolio acquisition, NGI is entitled to the first USD 17.5 million of distributions received from the NGI Strategic Portfolio for the 2022 financial year. NGI is entitled to 20% of any distributions received above the minimum USD 17.5 million over the remainder of the 2022 financial year.
2. Due to timing on receipt of information, Group AUM information for each category for 30 September 2021 and 31 December 2021 are as follows:
  - *Lighthouse Investment Partners AUM is as at the end of the relevant fiscal quarter*
  - *NGI Strategic Portfolio AUM is the latest available at the time as at 30 June 2021 and 30 September 2021 respectively.*
  - *Longreach Alternatives Ltd FUMA is as at 31 August and 30 November 2021 respectively*

## A. Lighthouse AUM

Lighthouse Investment Partners is the NGI Group's wholly owned subsidiary delivering alternative investment solutions through differentiated talent sourcing and the benefits of a leading managed account platform.

**Lighthouse AUM as at 31 December 2021:**

**USD 13.9 Billion**

	30 September 2021	Net flows <sup>1</sup>	Performance <sup>2</sup>	31 December 2021 (Estimate) <sup>3</sup>
<b>Hedge Fund Solutions</b>				
Commingled Funds	USD 2.89 bn	▼ USD 0.13 bn	▼ USD 0.01 bn	USD 2.75 bn
Customised Solutions	USD 3.87 bn	▼ USD 0.06 bn	▲ USD 0.03 bn	USD 3.84 bn
<b>Hedge Funds</b>	USD 2.01 bn	▲ USD 0.10 bn	▼ USD 0.02 bn	USD 2.09 bn
<b>Managed Account Services</b>	USD 5.30 bn	▼ USD 0.08 bn	▼ USD 0.00 bn	USD 5.22 bn
<b>Total AUM</b>	<b>USD 14.07 bn</b>	<b>▼ USD 0.17 bn</b>	<b>▼ USD 0.00 bn</b>	<b>USD 13.90 bn</b>

*The above AUM figures have been determined on the following basis:*

- 1 Net flows include monies received by Lighthouse for applications and any redemptions effective 1 January 2022. This convention in relation to the reporting of net flows and AUM has been consistently applied by the NGI Group since January 2008.*
- 2 Performance includes investment performance, market movements, the impacts of foreign exchange on non-USD denominated AUM and distributions (if any).*
- 3 31 December 2021 AUM is estimated and is based on performance estimates which may be subject to revision near the 20th business day of the month and upon final audit. AUM may include transfers from other Lighthouse Funds that occurred on the first day of the following month.*

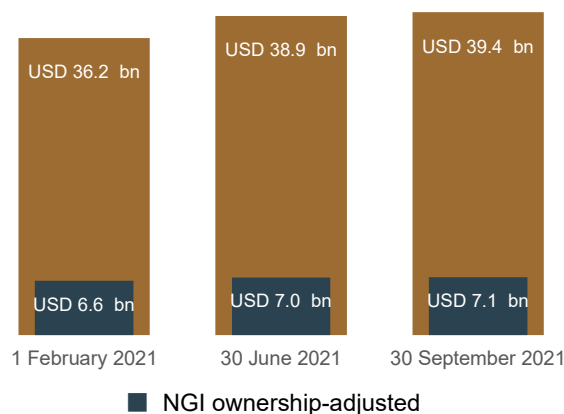
Recent investment performance for select Lighthouse Funds is contained in the Appendix to this release.



## B. NGI Strategic AUM:

The Company's NGI Strategic Portfolio six minority ownership interests in leading established alternative asset managers. NGI's economic interest in each manager ranges between 8 and 25%, and the portfolio was acquired on 1 February 2021.

The combined assets under management of all six managers as at 30 September 2021 is USD 39.4 billion.



**NGI's share of the AUM on an ownership adjusted basis as at 30 September 2021:**

**USD 7.1 Billion**

### NGI Strategic Portfolio distributions received to 14 January 2022

Under the terms of the acquisition, NGI is entitled to the first USD 17.5 million of distributions received from the NGI Strategic Portfolio for the 2022 financial year. NGI is entitled to 20% of any distributions received above the minimum USD 17.5 million over the remainder of the 2022 financial year.

As at 14 January 2022, **USD 19.2 million** of distributions have been received since 1 July 2021.

Based on the above terms, NGI's distribution income from the USD 19.2 million received to that date is USD 17.8 million, being the USD 17.5 million minimum annual distribution plus USD 0.3 million of profit sharing with Dyal Capital Partners above this minimum.

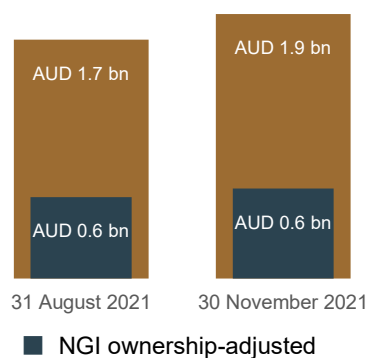
USD 7.2 million was received as at 31 December and will be included in 1H 2022 earnings.

NGI recognises distribution income from the NGI Strategic portfolio as and when it is received, and timing of actual cash flow reflects the seasonality in distributions from the managers comprising the Portfolio.



## C. Longreach Alternatives AUM:

NGI acquired a 34.1% ownership stake in Longreach Alternatives Limited ('Longreach') on 30 September 2021. As at 30 November 2021, Longreach has funds under advice/management (FUMA) of **AUD 1.9 billion**.



**NGI's share of the FUMA on an ownership adjusted basis as at 30 November 2021:**

**USD 0.5 Billion**

*Estimate of Longreach Alternatives Ltd FUMA as at 30 November 2021 is AUD1.9 billion, converted at AUD:USD rate of 0.7144*

For additional information about Longreach Alternatives Ltd visit [www.longreachalternatives.com](http://www.longreachalternatives.com)

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## Appendix - December 2021 performance estimates for select Lighthouse Funds:

	3 month	Calendar Year to date	3 year	5 year	3 year volatility
<b>Hedge Fund Solutions</b>					
Lighthouse Diversified Fund Limited Class A	1.68%	11.34%	5.83%	3.95%	12.00%
Lighthouse Global Long/Short Fund Limited Class A	-2.00%	-2.61%	10.99%	6.98%	7.83%
<b>Hedge Funds</b>					
North Rock, LP (Series A)	-0.78%	7.81%	13.13%	10.12%	6.99%
<b>Indices</b>					
Hedge Fund Research HFRX Global Hedge Fund Index	0.07%	3.65%	6.34%	3.52%	5.22%
Hedge Fund Research HFRX Equity Hedge Index	2.65%	12.14%	9.10%	5.29%	8.59%
S&P 500 TR Index	11.03%	28.70%	15.99%	16.90%	18.81%
MSCI AC World Daily TR Gross USD	6.77%	19.04%	20.96%	14.97%	17.07%
Barclays US Agg Gov/Credit Total Return Value Unhedged USD	0.18%	-1.75%	5.50%	3.99%	4.25%
91-Day Treasury Bill	0.01%	0.05%	0.99%	1.14%	0.33%

Performance may vary among different share classes or series within a Fund. Past performance is not indicative of future results.

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Fund performance figures are unaudited and subject to change. The performance data represents the returns for each of the respective Lighthouse Funds, or any related predecessor Fund, net of all fees and expenses, including reinvestment of all dividends, income and capital gains. Performance shown for periods over one year has been annualised. The performance data for the selected Class A shares of the above Lighthouse Funds is presented as a representative proxy for the two main investment strategies of AUM invested in Lighthouse Funds. Returns may vary between different Funds of a similar strategy, as well as between share classes or series within the same Fund.

The indices included are unmanaged and have no fees or expenses. An investment cannot be made directly in an index. The Lighthouse Funds consist of securities which vary significantly to those in the indices. Accordingly, comparing results shown to those of such indices may be of limited use.

**Hedge Fund Research HFRX Global Hedge Fund Index:** This HFRX Global Hedge Fund Index is designed to be representative of the overall composition of the hedge fund universe. It is comprised of all eligible hedge fund strategies; including but not limited to convertible arbitrage, distressed securities, equity hedge, equity market neutral, event driven, macro, merger arbitrage, and relative value arbitrage. The strategies are asset weighted based on the distribution of assets in the hedge fund industry.

**Hedge Fund Research HFRX Equity Hedge Index:** This HFRX Equity Hedge Index measures the performance of the hedge fund market. Equity hedge strategies maintain positions both long and short in primarily equity and equity derivative securities. A wide variety of investment processes can be employed to arrive at an investment decision, including both quantitative and fundamental techniques; strategies can be broadly diversified or narrowly focused on specific sectors and can range broadly in terms of levels of net exposure, leverage employed, holding period, concentrations of market capitalizations and valuation ranges of typical portfolios.

**S&P 500 TR Index:** This index includes 500 leading companies in leading industries of the US economy. Although the S&P500® focuses on the large-cap segment of the market, with approximately 75% of coverage of US equities, it is also an ideal proxy for the total market. S&P 500 is part of a series of S&P US indices that can be used as building blocks for portfolio construction.

**MSCI AC World Daily TR Gross USD:** A free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets. The MSCI ACWI consists of 45 country indices comprising 24 developed and 21 emerging market country indices.

**Barclays US Agg Gov/Credit Total Return Value Unhedged USD:** An unmanaged market-weighted index, comprised of government and investment grade corporate debt instruments with maturities of one year or greater.

**91-Day Treasury Bill:** A short-term debt obligation backed by the US government with a maturity of 91 days. T-bills are sold in denominations of USD1,000 up to a maximum purchase of USD5 million and commonly have maturities of one month (28 days), three months (91 days), six months (182 days), or 1 year (364 days).